

PROCUREMENT SUMMARY

RFP#

2024-006

Date Submitted:

January 5, 2023

Submitted by:

Greg Anderson

Supplier Name:

Fisher Scientific Company, LLC

Description:

Firefighter PPE

Agreement Type:

Other: As Noted

Contract Number:

2024-006 Options

Contract Category:

Specialty Items

Contract Term:

5 Years

Contract Value:

\$163,940.00

Contract Options/Renewals:

Other - See Notes

Source of Funds:

Other - See Notes

Debarred/Suspended:

No (screen-print on file)

SAM Requirement:

Registration Not Required

BOC Meeting Prepared for:

January 16, 2024

Procurement Process:

Request for Proposals (RFP)

Length of Advertising:

Standard (15+) days

Source Selection Method:

Highest Proposal Scoring

Fair Price Determination:

Market Analysis or Market Pricing

Not Low Bid Award:

Other: See Notes

County Business:

No County Businesses Responded

Submissions Received:

1

Vendors Contacted:

216

RFP/RFQ Selection Criteria Used in Selection Process

Weight	Evaluation Criteria
60%	Cost of Item(s) and/or Services
40%	Technical Requirements

Bidder/Proposing Business	Place of Business	Evaluated Price	Score
Fisher Scientific Company, LLC	Macon Georgia	\$163,940.00	1.00

***Important Price Evaluation Notes**
Single Proposal received. However, pricing was lower than the Independent Price Estimate, and lower than other government contract vehicles, including the State of Georgia Contract (\$167,902.55 - the lowest of other Government Contract Vehicles) and the pricing shown for the General Services Administration (Federal purchasing schedule). Two additional other government contracts were also queried to prepare the IPE, and the proposed pricing by Fischer was lower than all. It is therefore considered a Fair and Reasonable Price, and resolicitation is not recommended. The price offered is good until 3-1-2024 due to anticipated changes to the underlying manufacturer potential pricing increase. We have been offered options at 34% off of list price for option purchases in years 2-5. The Evaluated Price is based on the anticipated first order. Option year pricing is contingent upon List Pricing and application of the 34% discount as well as maintaining a quantity within 20% of the current planned order for future orders. (Incumbent Supplier)

Other Important Considerations
This is a Limited Market considering that we are standardized to Scott (3M) as a manufacturer for consistency and safety purposes. All known suppliers were contacted (like 3-4 true potential suppliers), one additional supplier (MES - a major supplier in the space) did state an intent to propose, but did not put forward an offer.

Source of Funds: Fire Fund